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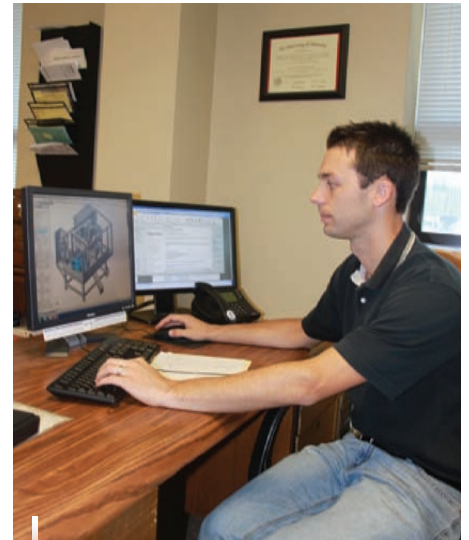
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Third Quarter | 2012



Ross Young, Project Engineer; Jack Gleason, Engineering Manager; and Chad Essink, Design Engineer; form the foundation of SourceOne's extensive engineering capabilities.



Design Engineer and new registered Professional Engineer Chad Essink reviews a drawing for a recent project.

Engineering impresses with extensive capabilities

From President Elmer Wessel to the operators on the shop floor, innovative engineering ideas abound at SourceOne.

When customers choose SourceOne, they are partnering with some of the most talented engineers in the industry. Its engineering staff has the ability to turn concepts into a cost-effective solutions.

"Regarding automation projects, some customers come to us with an idea of what they want to accomplish, but no clue what the machine will be," said Design Engineer Chad Essink. "Others know precisely what they want. We can start anywhere in the process."

The team's experience and education speaks volumes. Essink became the newest registered professional mechanical engineer on staff in May. After graduating from the University of Nebraska-Lincoln with a mechanical engineering degree in December 2007, he began working toward registration by passing the fundamentals of the engineering exam and working at SourceOne. Engineering Manager Jack Gleason has been a registered professional mechanical engineer since 1985. Project Engineer Ross Young is a talented

process engineer. He has the skills necessary to develop a concept and execute it on the shop floor.

"We have many people here who provide insight every day on how we can improve our manufacturing process," said Division Manager Chris Reed. "Having professional engineers enhances the level of engineering skills we offer our customers."

SourceOne's engineering abilities are not limited to its engineering staff. Approximately seven employees have four-year engineering degrees. Many others have practical engineering experience used to find more efficient ways to produce parts at a reduced cost. For example, Project Coordinator Pat Miller recently modified a production process for a repeat order. His idea significantly reduced the amount of material, number of parts and amount of labor needed to produce a part, which lowered the production cost by 50 percent.

"Through the years, we have had numerous successes helping our customers make a more inexpensive product," Miller said.



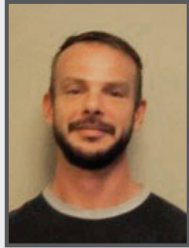
Our Core Competencies

SourceOne best serves those customers who seek to maximize the benefit of outsourcing by engaging SourceOne at the earliest possible time in the planning, design and implementation of automation, tooling and production projects that require the widest range of competencies. These competencies include, but are not limited to, product and tooling

design and construction, machining, fabrication, powder coating, assembly, packaging, warehousing and order fulfillment.

While SourceOne is prepared to provide services and products that take advantage of single or limited numbers of manufacturing capabilities, we encourage customers to think of SourceOne as Your One Source Manufacturing Partner.

Employees of the Month



May
Jake Kirk
Welder



June
Luat Nguyen
Machine Operator



July
Rob Norris
Powder Coat Supervisor

To nominate a SourceOne employee, please contact Chris Reed at 402-474-6603 Ext. 3211 or creed@sourceonex.com.

From left, Chad Cooke, DuPont Technical Service Representative, and Ivan Reed, Special Projects Coordinator, tour the shop floor July 18 before the bi-annual DuPont certification audit begins.



SourceOne secures elite status in powder coat industry

For the past eight years, SourceOne has been a member of the elite DuPont Certified Star Coater group.

One of only seven companies nationwide, this status proves SourceOne leads the powder coat industry in safety policies, quality assurance, continuous improvement and customer satisfaction. By passing audits every two years — the most recent in July — SourceOne maintains its certification and earns the right to display the DuPont Certified logo in advertising, invoices and on its website.

“The DuPont Certified Star Coater logo has market significance,” said John Skiff, DuPont Area Manager. “You see that and recognize it means quality.”

Certification brings in customers, according to Powder Coat Supervisor Rob Norris. For one recent customer, the logo sold them on SourceOne’s quality.

SourceOne’s excellence also is lauded by DuPont representatives. They use SourceOne as an example of a company that partners well with DuPont and continuously improves with each audit.

“The safety culture they’ve developed and the strides they’ve made in customer relations are two of the biggest things SourceOne has done well,” said Chad Cooke, DuPont Technical Service Representative. “This partnership also helps us get better. In my opinion, of the half dozen audits I’ve done across the country, SourceOne is the leader and who I always reference to other companies.”

As praise builds for SourceOne and business grows due to Star Coater certification, more operating room was essential. SourceOne acquired an additional 5,000 square feet from an adjacent building in July, which follows closely behind January’s 2,500-square-foot expansion dedicated to adding wet painting capabilities.

“The additional space is an opportunity to reconfigure existing space,” said Special Projects Coordinator Ivan Reed. “It will not only increase our overall operating capacity, but also enhance our productivity and quality efforts.”

Although no official plans have been made, Reed said the acquisition of two additional bays could mean a future new assembly area, product line or production cell.



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Quality Supervisor Jeff Bockoven conducts a first piece inspection on a customer's back panel.



CNC Programmer Zac Way verifies a part's measurement with the print during an in-process inspection.

Taking ownership of the quality process

At SourceOne, quality means more than meeting customers' requests, it's exceeding them.

From quoting to delivery, employees take ownership of their work, ensuring they produce accurate, state-of-the-art, cost-effective products.

"We have a group of people that truly care about providing quality to our customers," said Division Manager Chris Reed.

Operators perform in-process inspections approximately every 20 parts, which validates that their work meets customers' standards.

"If my name's going on it, I want it to be perfect," said Zac Way, CNC Programmer. "Even though customers don't know me on a one-on-one basis, I believe SourceOne depends on me to satisfy their customers' needs."

A team of quality assurance experts provides a second set of eyes for every product that goes through the shop. Once an employee has completed the first piece of an order, it is submitted to Quality Supervisor Jeff Bockoven for review. He conducts a similar inspection at the end of production, confirming the parts meet specifications before being delivered to the customer.

"We are continuously improving quality in every aspect," Bockoven said. "We don't ever want to be satisfied. We want to keep moving forward."

SourceOne takes its quality commitment even further through the efforts of Project Coordinators Tim Temme and Pat Miller. Their objective is to see a project through from beginning to completion, which supports SourceOne's on-time, quality delivery goals.

Additionally, SourceOne's ASME Certified Pressure Vessel Welding and DuPont Certified Star Coater certifications require regular audits that confirm SourceOne's quality priority.

"If my name's going on it, I want it to be perfect."

— CNC Programmer Zac Way



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Andy Benton, Nebraska Safety Council Board President, center, presents the 2012 Spirit Award to Safety Committee members at the Nebraska Safety Council Conference and Trade Show May 1.

SourceOne puts safety first

Customers count on SourceOne employees to work safely, because a safe work environment means better productivity.

"Productivity is affected if somebody is injured and not able to work or is away for doctors' appointments," said Sara Flanagan, Human Resources Assistant.

Since July 15, SourceOne employees have worked 545 days injury free. Thanks to employees' dedication to safety, workers' compensation insurance premiums decreased by approximately 15 percent for the calendar year.

SourceOne excels in safety because of measures taken to keep safety a No. 1 priority. During departmental meetings, safety is discussed just as often as quality and production. Each department is inspected bimonthly for safety issues including wearing proper PPE, cleanliness of the work area and access to fire extinguishers. Signage throughout SourceOne reminds employees of pinch points, PPE required in each work area and seasonal safety hot topics. Employees also attend safety training frequently.

Not only does SourceOne have its own safety committee — led by Leadman Sergio Montes — but representatives from SourceOne also participate in the corporate safety committee, which meets monthly. SourceOne has been a member of the Nebraska Safety Council since 1992 and continues to attend its annual Safety Conference.

The Nebraska Safety Council selected SourceOne as the 2012 Workplace Safety Award Program's Spirit Award recipient. The award is designed for Nebraska Safety Council members who encourage and promote the prevention of occupational injuries and workplace illness. SourceOne was nominated for its reduction of injuries in 2011 and continuous focus on safety enhancements. The company's HealthyU and smoking cessation programs helped it stand out from other nominated companies.

CAPABILITIES & CORE COMPETENCIES

- **Engineering Services**
 - Design & Prototyping
 - Process Engineering
 - In-Plant Consultation
 - Rebuilding of Machines
 - Specialty Machine Build
 - Plant Automation
- **Sheet Metal Fabrication**
 - Laser Cutting
 - Punching
 - Bending & Tube Bending
 - Pin Insertion
- **Machining**
 - CNC & Tool Room
- **Welding**
 - Induction
 - Resistance
 - Robotic
 - TIG & MIG
 - Pressure Vessel
- **Powder Coating and Painting**
 - Automated Line
 - Batch Booth
 - Sandblasting
 - Any Size or Volume
 - Liquid Paint Booth
- **Added Services**
 - Assembly & Packaging
 - Warehousing & Shipping
- **Specialized Services**
 - Artistic Fabrication
 - Dedicated Manufacturing Cells
 - DuPont® Star Coater Certified Powder
 - Custom Electrodes
 - Complete Product Manufacturing
 - ASME Certified Pressure Vessel Welding
 - Maintenance Machine Work & Repair

VISION STATEMENT

SourceOne is an innovative industry leader who responds rapidly to customer needs with partnership, loyalty, technology, and a focus on excellence.

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video
tour**



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